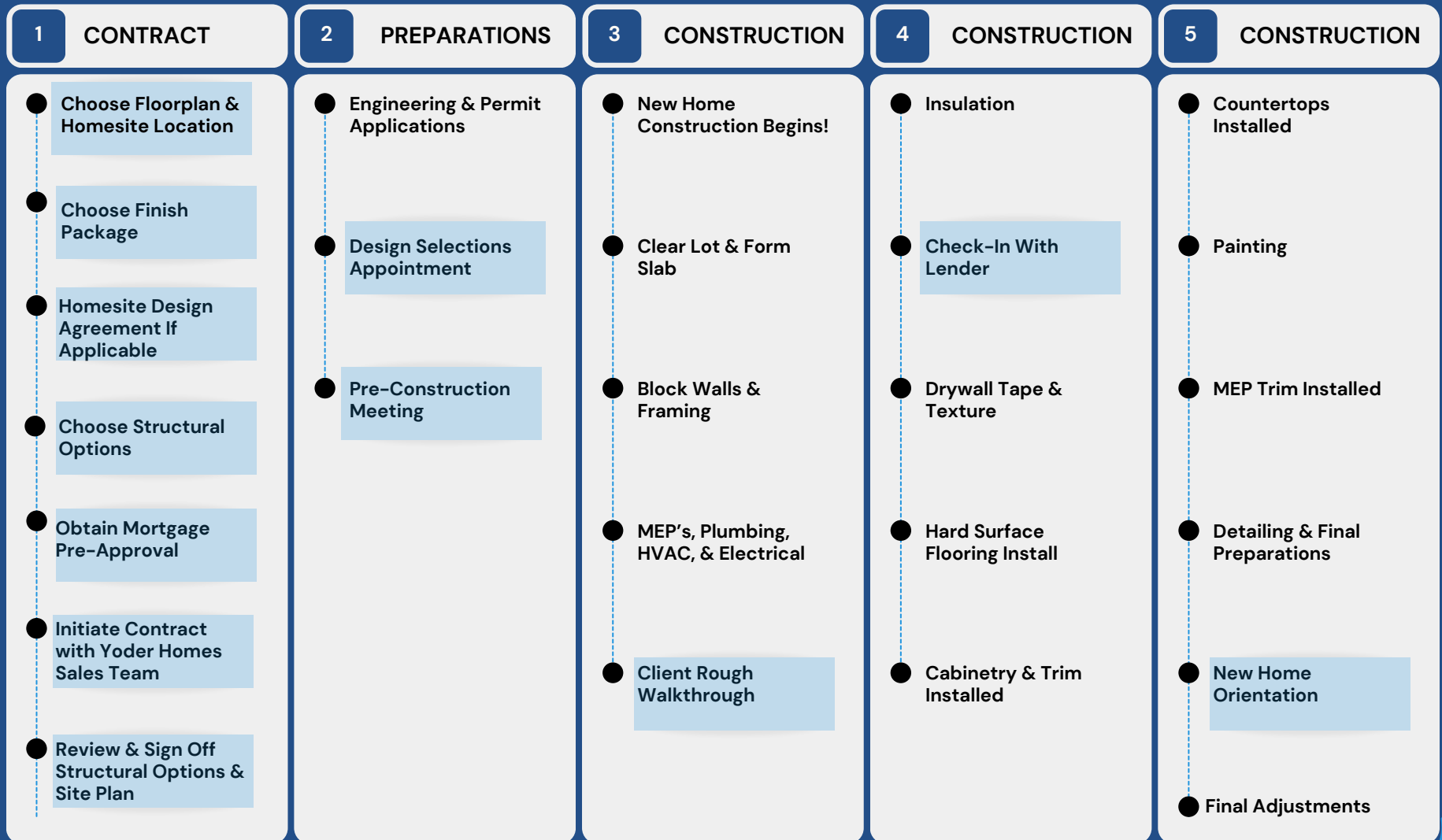


Client Experience Map



*See Reverse for Client Meeting Details

FINAL WALK THROUGH & CLOSING!

1. Choose floor plan and home site location

Yoder Homes offers many floor plans to choose from. All of these plans have been professionally designed for structural integrity, livability and energy efficiency. You can choose the home plan that is best for your family. Yoder Homes has home sites in inventory for you to purchase for your Brand New Home, or we can build on your home site. If you do not currently own a property to build on, our experienced sales team can assist you in the search of and purchase of that property.

2. Obtain Mortgage Pre- Approval

The first step in obtaining mortgage approval is to assess your financial situation to determine what loan amount you may qualify for. Next, you'll submit a mortgage application and required documentation for the lender to review. After evaluating your financial profile and the property, the lender will approve or deny your loan application and provide you with mortgage terms.

3. Initiate Contract with Y.H. Sales Team

Now that you have been preapproved with our Lender and made a decision on which Yoder Home to have built, it is now time to start the contract process with your sales consultant. At this meeting you will need to select all of the structural options that you desire to have as part of your new home. Your sales consultant will guide you through the process of those decisions and make the experience an enjoyable one. Congratulations on joining the Yoder Family of Home Owners!

4. Review/Sign off of Structural options and site plan.

Now that we are under contract, Y.H. will prepare the site specific construction documents and site plans.

These plans will show all the structural options selected for your Brand new home. The site plan will show the position of the home on the lot along with driveways, walkways and utilities. Your new home sales consultant will review these documents with you prior to engineering and permitting.

5. Design Selections Meeting

Y.H. Design Manager will be in contact to schedule your New Home Design meeting.

This meeting will be an hour and a half long, you will select all the finishes for your new home. Our design packages, Eco, Elegant and Ultra will allow you the opportunity to personalize your new home to your design style.

6. Pre-Construction Meeting

This meeting will be roughly one hour. Your Construction Manager will be introduced to you and walk you through the construction process prior to stating construction. We will review the home, schedules, safety and more.

7. Client Rough Walkthrough

This meeting takes place just before we install insulation in your new home. The goal of the meeting is to review the behind the wall construction of your new home. We will ensure all purchased options are built per plan, review plumbing, HVAC and electrical. Your construction manager will update you on your construction schedule during this meeting and answer any questions you have.

8. Final Check in with Lender

At this point in the process, it is time to check in with your Lender to ensure rate locks and or buydowns. Y.H. is committed to ensuring a painless process in all areas of the home building experience. Good communication is key to that success.

Your sales consultant will send out reminders about all lending needs along the way.

9. NHO – New Home Orientation

It's now time to see your Brand New Home complete for the first time. At the NHO, your Construction Manager will lead a meeting designed to teach you about the operation and function of the home as well as identify any items that may have been missed during our quality control process. At Yoder Homes, we do not ask you to create our punch list, we create our own and deliver a complete home to you from day one. No need to worry, we will address any items that do not meet your expectations at the NHO.

10. Final Walkthrough & Close

The big day has finally arrived! **It's closing day**, we will re-walk your home the morning of closing day giving you the opportunity to confirm any items identified at the NHO have been corrected. Later that afternoon, we will see you for the closing and handoff of the keys! You are now a member of the Yoder Homes family of owners.

